

















**Village of Oak Park, IL  
Finance Department**

**Unaudited Quarterly  
Financial and Performance  
Report  
September 30, 2019**

Completed in October 2019

## 2019 Financial Report Summary

The Quarterly Financial Report Summary provides a high level summary and highlights for key revenues and expenditures compared to the Village's adopted operating budget.

<u>GENERAL FUND REVENUES</u>	<u>RATING</u>
Property Tax.....	
Liquor Tax.....	
Natural Gas Use Tax.....	
Sales and Use Tax.....	
Real Estate Transfer Tax.....	
Utility Tax (Electric, Natural Gas and Telecommunications).....	
Licenses & Permits.....	
Income Tax Revenues.....	
Charges for Services.....	
Fines.....	
<u>GENERAL FUND EXPENDITURES</u>	
Personnel & Benefits.....	
Contractual Services.....	
Materials & Supplies.....	
Capital Outlay.....	

**WATER & SEWER FUND**

**RATING**

Water & Sewer Fund Revenue.....



Water & Sewer Fund Expenditures.....



**PARKING FUND**

Parking Fund Revenue.....



Parking Fund Expenditures.....



**ENVIRONMENTAL SERVICES FUND**

Environmental Services Fund Revenue.....



Environmental Services Fund Expenditures.....



**CAPITAL IMPROVEMENT FUND**

Home Rule Sales Tax.....



Gasoline Tax.....



Capital Improvement Fund Expenditures.....

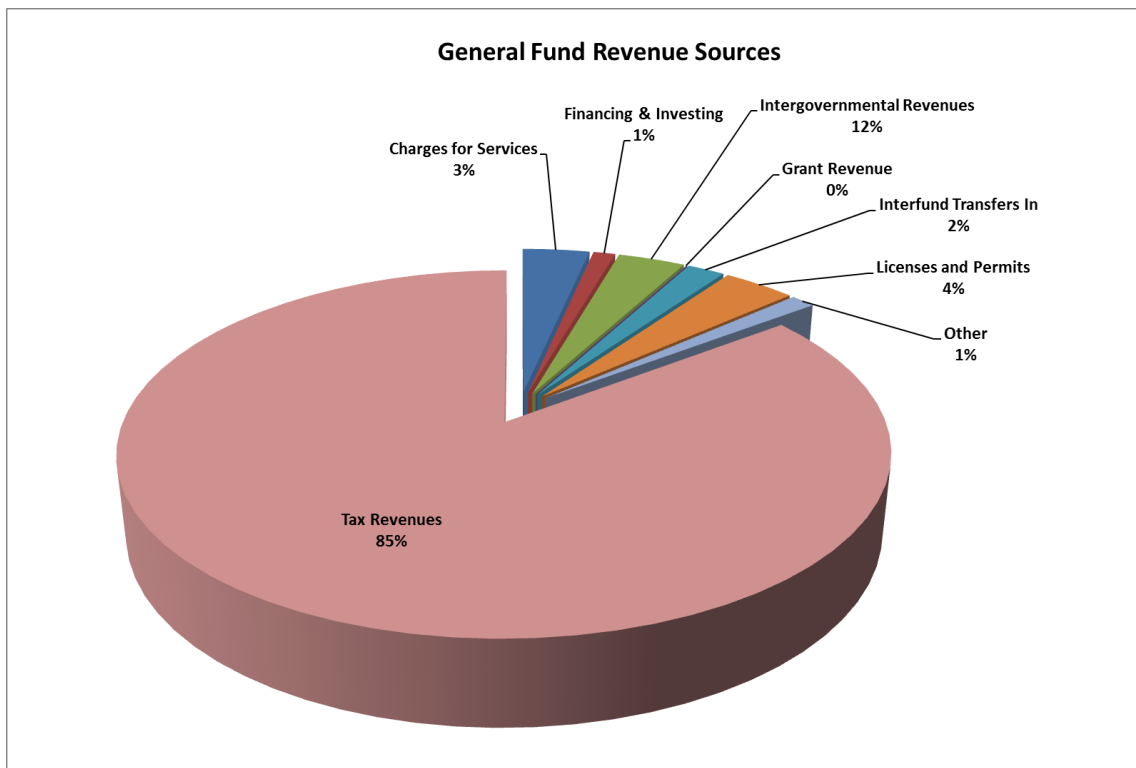


<b><u>RATING LEGEND</u></b>	
No significant concerns. Revenue expected to meet or exceed budget while expenditures are expected to fall at or below budget.	
There may be some minor negative variations although nothing significant.	
Major negative variances have been noted which may negatively impact fund balance.	
Insufficient data to comment (primarily used in the first and second quarter)	

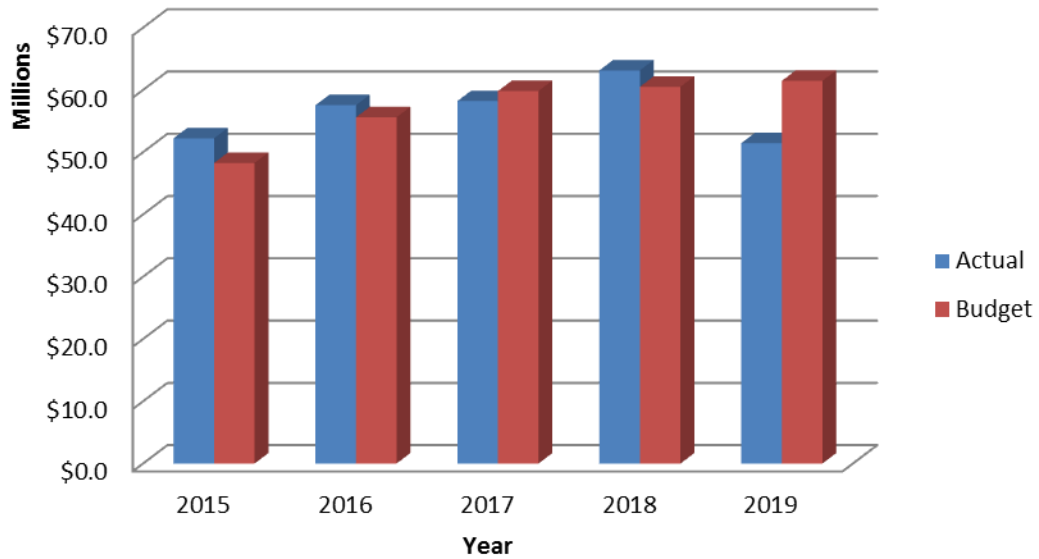
## General Fund Revenue Analysis

**Brief Description:** General Fund Revenues are the taxes, fees, and charges that the Village assesses to provide the majority of services to its citizens. General Fund Revenues are managed within the Village's General Fund, and are comprised the following revenue streams:

- Tax revenues (e.g.- property taxes)
- Licenses and permits (e.g.- business licenses)
- Intergovernmental revenues (e.g.- state shared income taxes)
- Charges for services (e.g.- police reports)
- Fines (e.g.- parking tickets)
- Other financing sources (transfer of resources from other funds)



## General Fund Budget-to-Actual Revenue Analysis: 2015 - 2019



## General Fund Revenues by Category

<u>Description</u>	9/30/19		Remaining
	<u>YTD Actuals</u>	<u>Annual Budget</u>	<u>Goal</u>
Charges for Services	1,738,198	2,125,350	387,152
Financing & Investing	571,037	222,500	(348,537)
Fines	1,744,898	2,495,000	750,102
Grant Revenue	16,075	21,250	5,175
Interfund Transfers In	975,000	1,300,000	325,000
Licenses and Permits	1,880,314	2,134,300	253,986
Other	642,111	1,162,560	520,449
Tax Revenues	<u>43,885,470</u>	<u>51,990,814</u>	<u>8,105,344</u>
	<u><u>51,453,103</u></u>	<u><u>61,451,774</u></u>	<u><u>9,998,671</u></u>

# Property Tax Revenues

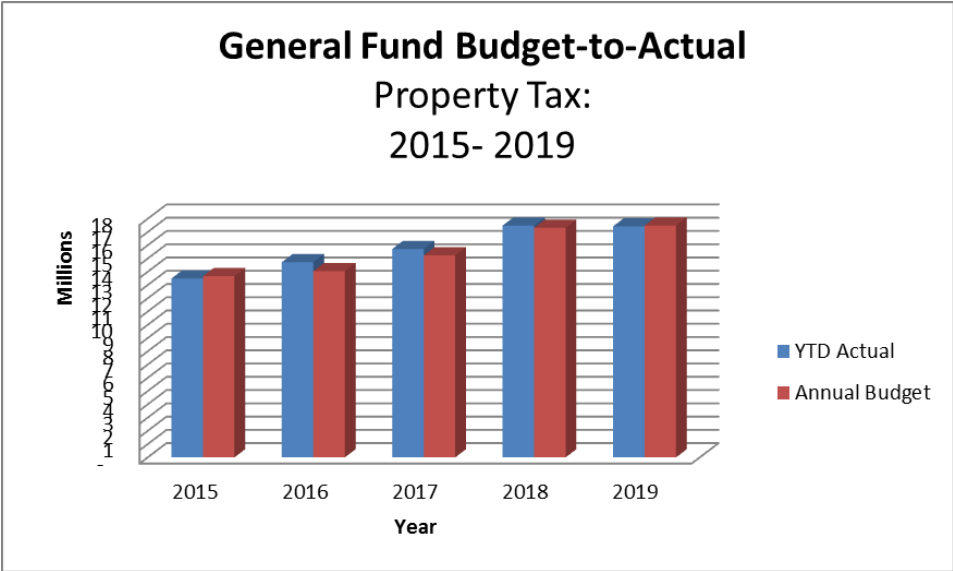
**Brief Description:** Property tax revenues are proceeds that the Village levies or assesses on real estate. Each year, the Village Board adopts an exact amount for the County to assess on real estate and this levy is used for general operations, debt service payments, and contributions into the police and fire pension funds. In order to account for unpaid property taxes, the County further increases the Village levy by an additional 3% (slightly more for the debt service levy) to account for any potential loss in collections and/or large appeals. In typical years, the Village collects between 98-100% of the amount levied.

**Property Tax Revenue Drivers:** The following are the drivers that impact property taxes:

- Equalized Assessed Valuation (EAV)
- Local tax rates
- Timing of the assessment and collections process

**Rating:** ●

**Comments:** As illustrated below, property tax revenue usually comes in at the amount budgeted. Some years there may be a variance of approximately 1% due to appeals but if the appeal is ultimately rejected, the Village would receive that revenue subsequent to the appeals decision. Please note, the bar chart below reflects only the general operating levy. Detail on the other Village levies is in the table below.



	FY19 Budget	YTD Actual
<u>GF Levy Allocation</u>		
General Operating Levy	17,486,431	17,422,908
Police Pension Levy	6,211,250	6,229,747
Fire Pension Levy	5,158,133	5,179,955
TIF Surplus Distribution	850,000	110,350

# Liquor Tax Revenues

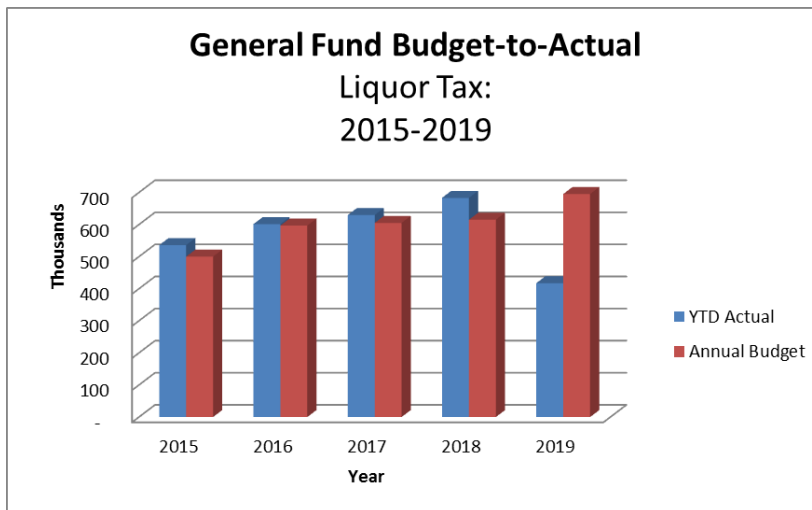
**Brief Description:** Liquor Tax Revenues are the revenues that the Village collects from vendors who sell liquor within the Village. The current liquor tax rate is 3% of the liquor purchase price and is a pass thru to the customer.

**Liquor Tax Revenue Drivers:** The following are the drivers that impact liquor taxes:

- Number of liquor-selling establishments within the Village
- Customer volume
- Price of liquor at retail

Rating:  

**Comments:** Liquor tax is remitted to the Village for the liability period of the prior month and is therefore reported in arrears by one month throughout the course of the fiscal year. It appears that the liquor tax revenue may come in a bit short of budget by an estimated \$50,000 for the fiscal year.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
January		40,646
February		45,986
March		48,857
April		62,690
May		56,066
June		61,335
July		57,150
August		44,546
September		
October		
November		
December		
<b>Total</b>	<u>695,000</u>	<u>417,276</u>

# Natural Gas Use Tax Revenues

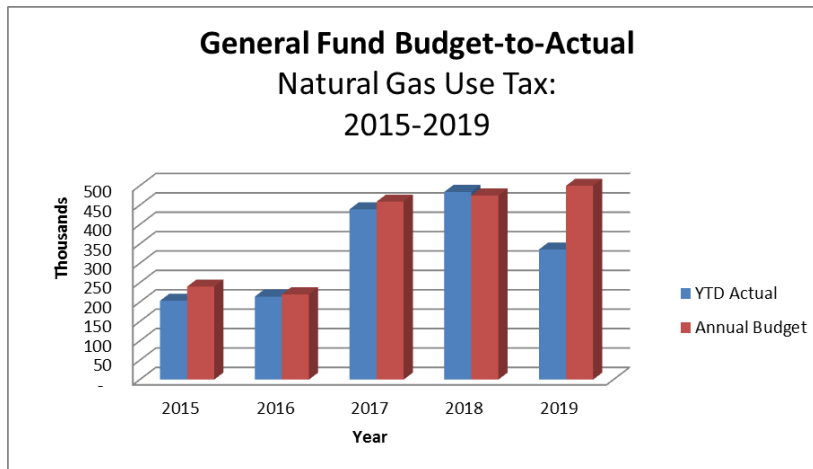
**Brief Description:** The natural gas use tax is a tax that the Village charges to users based upon the purchase of natural gas from out-of-State suppliers. This should not be confused with the natural gas tax which is a percent rather than a fixed dollar amount charged on the purchase of natural gas from in-State suppliers.

**Natural Gas Use Tax Revenue Drivers:** The following are the drivers that impact natural gas use taxes:

- Number of therms consumed
- Weather conditions

Rating: ●

**Comments:** Natural gas use tax is remitted to the Village for the liability period of the prior month and is therefore reported in arrears by one month throughout the course of the fiscal year. Natural gas use tax revenue varies each year based on the cost of natural gas and the severity of the fall and winter season. Based on historical trends and revenue received thus far, this tax may fall slightly short of budget if Chicago sees a warmer than usual November and December.



Month	Annual Budget	YTD Revenue
January		80,058
February		75,082
March		64,825
April		50,638
May		29,670
June		12,516
July		14,254
August		8,646
September		
October		
November		
December		
<b>Total</b>	<b><u>500,000</u></b>	<b><u>335,689</u></b>



# Sales and Use Tax Revenues

**Brief Description:** In Illinois, there is a base 6.25 % sales tax on general merchandise. It is administered and collected by the Illinois Department of Revenue. One percent (1%) of this Sales Tax is distributed to the municipality where the sale occurred. This tax, formally referred to as the Retailer’s Occupation Tax (ROT) is captured in the Village’s General Fund and is used for basic Village operations.

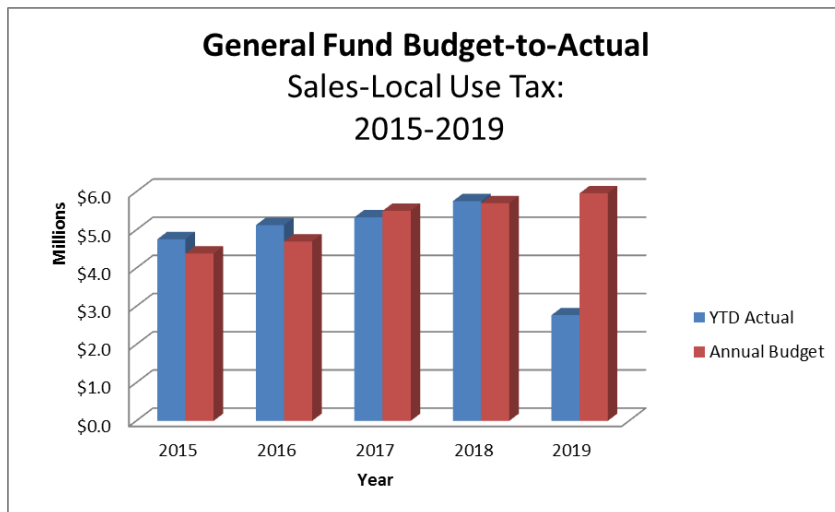
The Village also imposes a 1% Home Rule Occupation Tax (HROT). While approved locally, this tax is still administered and collected at the state level. This tax is dedicated for Village capital projects and is accounted for separately in the Capital Improvement Project (CIP) Fund.

**Sales and Use Tax Revenue Drivers:** The following are the drivers that impact Sales and Use Tax revenue performance:

- Retail sales
- Retail establishments

**Rating:** ●

**Comments:** Sales tax revenue is remitted to the Village three months in arrears. Therefore, as of September 30, the Village has only received this revenue for January through June. It appears that this revenue could fall short of budget by approximately \$200,000 for the year which is likely due to the ongoing trend of consumers purchasing more goods online.



Month	Annual Budget	YTD Revenue
January		397,617
February		437,686
March		478,503
April		449,873
May		503,588
June		502,216
July		
August		
September		
October		
November		
December		
<b>Total</b>	<b><u>5,960,000</u></b>	<b><u>2,769,483</u></b>

# Real Estate Transfer Tax Revenues

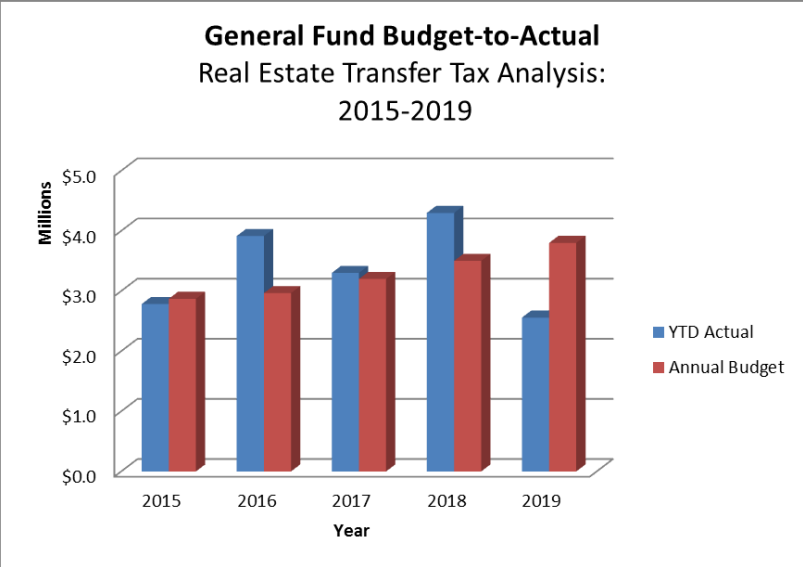
**Brief Description:** The Real Estate Transfer Tax (RETT) is a tax on the seller of property within the Village. The tax is assessed at \$8 for every \$1,000 (or .8%) of the sale or “transfer” price. In addition, there is a flat fee for exempt real estate transfers when no consideration changes hands.

**Real Estate Transfer Tax Revenue Drivers:** The following are the drivers that impact Real Estate Transfer Tax revenues:

- Number of transactions
- Price of transactions

**Rating:** ●

**Comments:** Real Estate Transfer Tax proceeds performed as expected through the third quarter of FY 2019. However, this revenue can be rather unpredictable and is based on the timing of properties that come on the market and the length of time from listing to sale. It appears that this tax may fall short of the budget by \$300,000-\$400,000.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
January		358,694
February		307,354
March		191,262
April		264,008
May		322,104
June		331,924
July		302,404
August		302,462
September		177,788
October		
November		
December		
<b>Total</b>	<b><u>3,800,000</u></b>	<b><u>2,558,000</u></b>

# Utility Tax Revenues

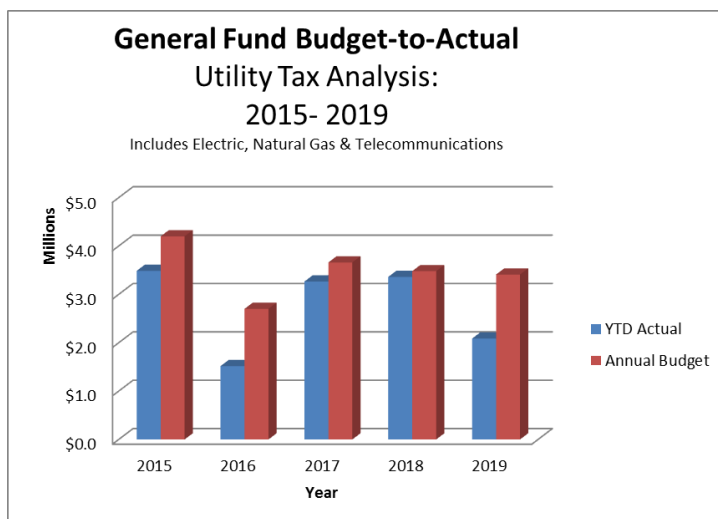
**Brief Description:** The Utility Tax is composed of three taxes: the Electricity Tax, the Natural Gas Tax and the Telecommunication Tax. These taxes are assessed based upon user consumption within the Village. The Electricity Tax is calculated on a sliding scale, based upon usage, of the number of kilowatt hours (kWh) consumed and runs between \$0.0030 and \$0.0061 per kWh. The Natural Gas Tax is assessed at 5.15% on the gross amount of natural gas billed by NICOR, less a 0.15% Nicor administrative fee. The municipal portion of the telecommunication tax is 6% of the bill.

**Utility Tax Revenue Drivers:** The following are the drivers that impact Utility Taxes:

- Energy consumption
- Weather conditions
- Landline use

**Rating:** ●

**Comments:** Due to collection schedules, as of September 30, the Village has only received telecommunication tax revenue for the liability period of June. It is expected that the declining trend for telecommunications tax will continue as people cancel landlines in greater numbers. This revenue is expected to fall slightly below budget, despite conservative revenue forecasting. The other two taxes in this category for electricity and natural gas are largely dependent on the weather in any given year. The more extreme the summer (electric) and winter (natural gas), the higher the usage and more in revenue that is typically collected from these two utility taxes. Furthermore, natural gas and electric utility taxes are remitted one month in arrears. Based on historical trends, these two utility taxes appear to be hitting budgeted targets.



	Combined Annual Budget	Tele Tax YTD Revenue	Nat Gas Tax YTD Revenue	Elec Tax YTD Revenue	Combined YTD Revenue
January		76,096	109,112	140,967	326,175
February		71,353	129,733	140,812	341,897
March		74,105	88,832	129,777	292,714
April		72,298	110,754	108,205	291,257
May		72,299	57,229	97,568	227,095
June		66,768	38,111	104,929	209,808
July			31,655	159,444	191,099
August			31,978	174,102	206,080
September					-
October					-
November					-
December					-
<b>Total</b>	<b>3,410,000</b>	<b>432,919</b>	<b>597,403</b>	<b>1,055,804</b>	<b>2,086,127</b>

Note: Includes Telecommunications, Natural Gas, and Electric Utility Taxes

# Licenses and Permits

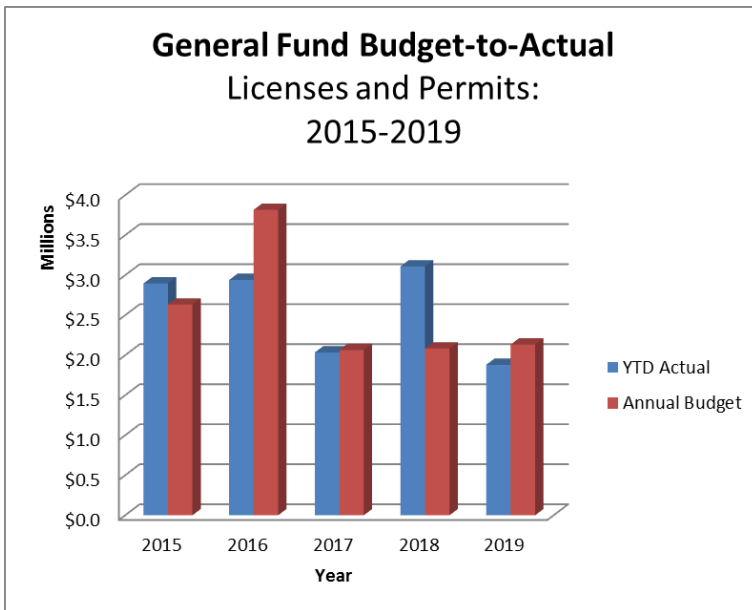
**Brief Description:** The Village charges fees to individuals, businesses and other entities to conduct certain activities within the Village. Such fees include business/liquor licenses, vehicle stickers, elevator inspection fees, zoning applications, etc.

**Licenses and Permits Drivers:** The following are the drivers that impact licenses and permits:

- Economic conditions in real estate and retail markets

**Rating:** ●

**Comments:** Revenue from licenses and permits exceeded third quarter 2019 budgeted expectations and is projected to exceed budget by year-end.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
January		108,648
February		136,955
March		292,322
April		387,383
May		323,731
June		216,907
July		119,491
August		223,854
September		71,023
October		
November		
December		
<b>Total</b>	<b><u>2,134,300</u></b>	<b><u>1,880,314</u></b>

# Income Tax Revenue

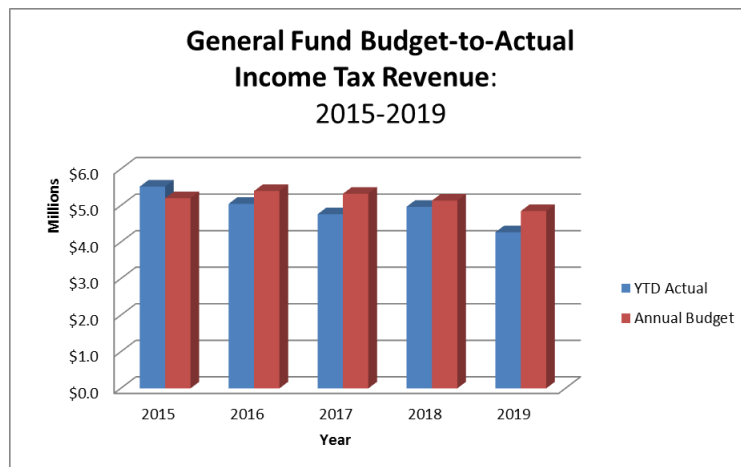
**Brief Description:** This particular tax is a share of individual and corporate income taxes paid to the Illinois Department of Revenue with a portion of it redistributed to municipalities on a per capita basis pursuant to the most recent census figures.

**Intergovernmental Revenue Drivers:** The following are the drivers that impact income tax revenues:

- Individual income and taxable corporate profits

**Rating:** ●

**Comments:** Income tax revenue is projected to exceed budget by an estimated \$600,000 by year-end. This revenue was budgeted based on estimates published by the Illinois Municipal League.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
January		430,425
February		517,836
March		311,804
April		500,822
May		1,041,782
June		325,344
July		486,544
August		348,770
September		308,679
October		
November		
December		
<b>Total</b>	<u><u>4,850,000</u></u>	<u><u>4,272,006</u></u>

# Charges for Services

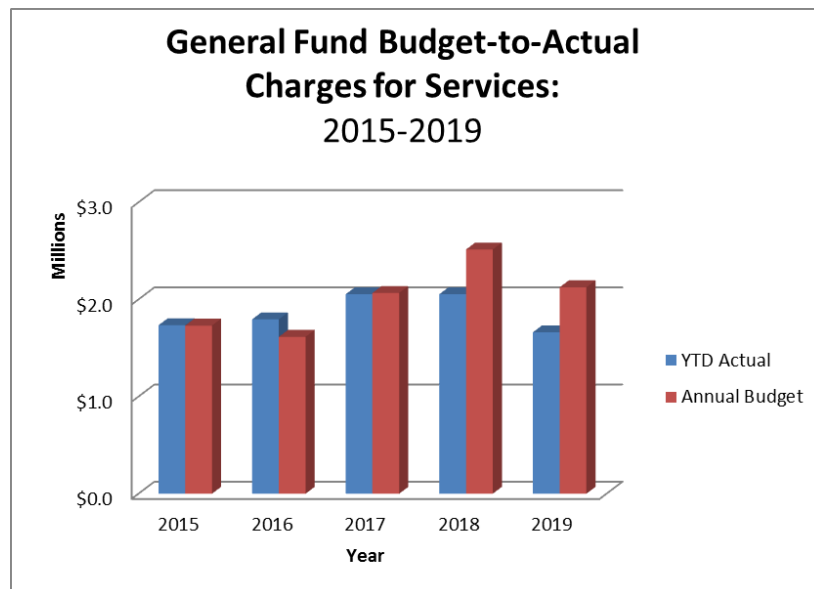
**Brief Description:** The Village provides a number of services for which it charges fees directly to customers. Such services include: drafting of police reports, property sales inspections, ambulance services, intergovernmental services, and environmental health services.

**Drivers for Charges for Services:** The following are some the drivers that impact Charges for Services:

- **Public Safety:**
  - Vehicular accidents
  - Traffic and other insurance-related claims
- **Health**
  - Number of health-related inspections
- **Info Tech support:**
  - Reimbursement for services provided to other taxing bodies
- **Public works**
  - Services volume and maintenance service related to the public way
- **Buildings**
  - Condo inspection fees
- **Cable TV**
  - Number of cable subscribers
  - Cost of cable service
- **Other**
  - Miscellaneous demands for services

Rating: ●

**Comments:** Outstanding receivables will be realized in this revenue category throughout the fourth quarter of 2019 and it appears that revenue should hit the budgeted target by year-end.



Month	Annual Budget	YTD Revenue
January		25,512
February		21,758
March		511,218
April		146,965
May		138,708
June		150,889
July		239,520
August		150,480
September		277,017
October		
November		
December		
<b>Total</b>	<b><u>2,125,350</u></b>	<b><u>1,662,067</u></b>

# Fines

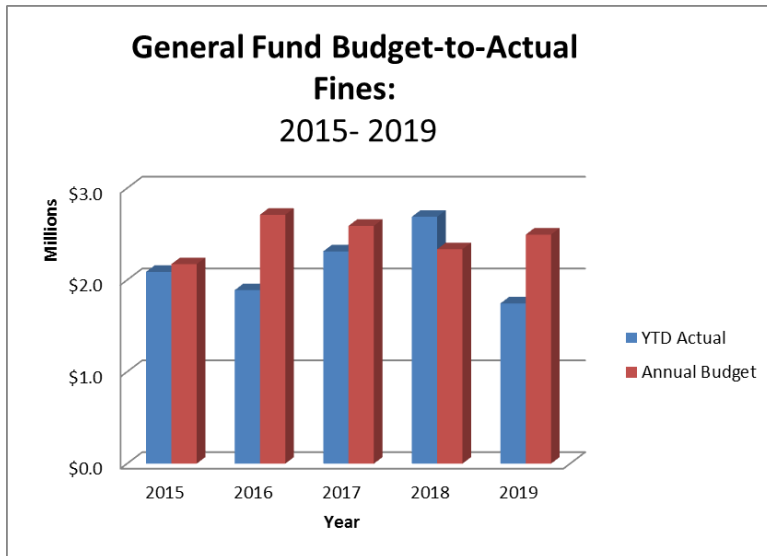
**Brief Description:** The Village assesses fines and penalties to individuals and businesses when there is non-compliance with Village rules and regulations. A parking citation is an example of such a fine for which the Village charges a fee directly to an offender.

**Drivers of Fines:** The following are the drivers that impact fine proceeds:

- Number of tickets issued
- Village Parking Policy
- Number of parking enforcement officers
- Degree of enforcement by Parking Enforcement Officers
- Adjudication findings
- Resident bankruptcies
- Reductions in vehicles
- Collection rates

Rating: 

**Comments:** Fine revenue is on track to exceed the budget by year-end.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
January		215,612
February		202,265
March		245,752
April		156,184
May		173,746
June		211,108
July		200,405
August		174,184
September		165,643
October		
November		
December		
<b>Total</b>	<u>2,495,000</u>	<u>1,744,899</u>

## General Fund Expenditure Analysis

### General Fund Expenditures

**Brief Description:** General Fund Expenditures are related to the performance of direct Village services, such as police, fire, public works and administrative services. These expenditures are allocated among four broad categories:

- Personnel & Benefits
- Materials & Supplies
- Contractual Services
- Capital Outlay

Personnel and benefits comprise the majority of the expense within the General Fund and include salaries (regular pay, contractual payouts, overtime, allowances, etc.) and benefits (health/life insurance, FICA, Medicare, pensions (IMRF, police/fire), etc.).



# Personnel and Benefits Expenditures

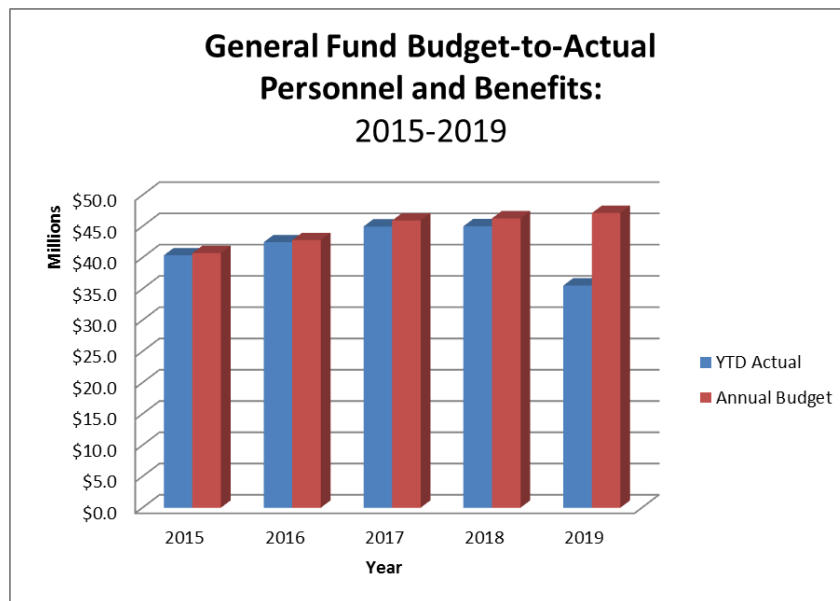
**Brief Description:** Personnel and Benefit expenditures cover compensation to Village staff. Given the labor-intensive nature of government services, personnel and benefit expenditures typically make up the largest portion of the general fund budget.

**Personnel and Benefits Drivers:** The following are the drivers that impact personnel and benefits expenditures:

- Changes to labor agreements
- Vacancies
- Health and pension costs

**Rating:** ●

**Comments:** Personnel and benefits are expected to come in under budget for the year due to various vacancies, primarily in the Police Department.



	Full Year FY19 Budget	YTD FY19 Actual 9/30/19
Regular Salaries	26,257,461	18,468,395
Overtime	1,429,333	925,402
Other Comp	953,420	232,549
Social Security/Medicare	1,021,657	661,229
Health/Life Insurance	5,417,577	3,394,205
Pension Contributions	12,014,855	11,842,933
Other Benefits	25,000	1,680
<b>Total</b>	<b>47,119,303</b>	<b>35,526,393</b>

# Contractual Services Expenditures

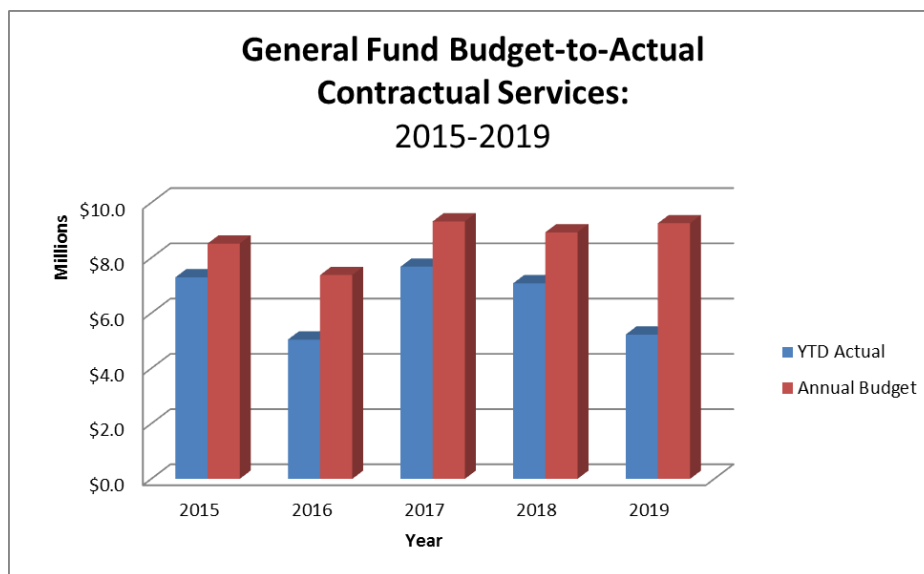
**Brief Description:** Contractual service expenditures are for independent contractors who have specific expertise or for those contracted as a supplemental to Village staff.

**Professional and Technical Services Drivers:** The following are the drivers that impact professional and technical services expenditures:

- Availability and ability of Village staff to perform specialized activities
- Skillset of Village staff

**Rating:** ●

**Comments:** Contractual Service expenditures appear to be trending below budget, however such services are typically invoiced well into the following year and therefore this expense category will ultimately meet budget by year-end.



	YTD Actuals	Annual Budget
2015	7,296,553	8,518,779
2016	5,044,851	7,380,167
2017	7,682,248	9,321,993
2018	7,080,655	8,925,961
2019	5,226,883	9,255,187

# Materials & Supplies

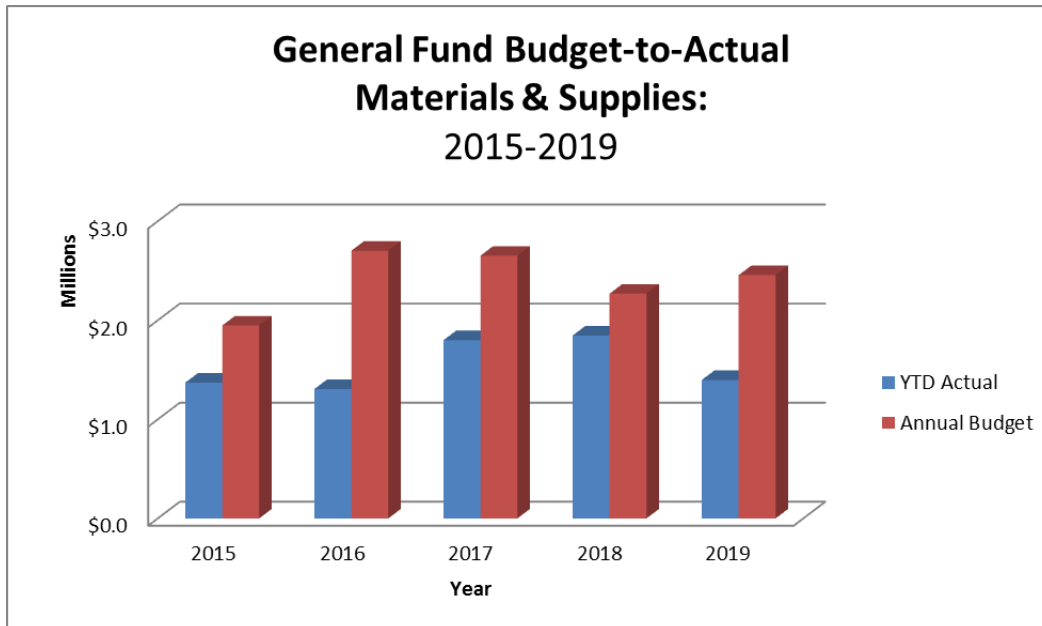
**Brief Description:** Material and supply expenditures are related to such items as commodities, cleaning supplies, clothing, subscriptions, office supplies, equipment rentals, fuel, routine utility expense, equipment maintenance, etc.

**Materials & Supplies Drivers:** The following are the drivers that impact material and supply expenditures:

- Usage of village-owned properties
- Maintenance of village-owned facilities and infrastructure

**Rating:** ●

**Comments:** Material and supply expenditures continued to trend below budget through the third quarter, however expenses in this category will likely accelerate throughout the fourth quarter.



	YTD Actuals	Annual Budget
2015	1,371,758	1,947,936
2016	1,306,983	2,703,050
2017	1,800,391	2,652,564
2018	1,846,987	2,269,041
2019	1,397,806	2,456,017

# Capital Outlay

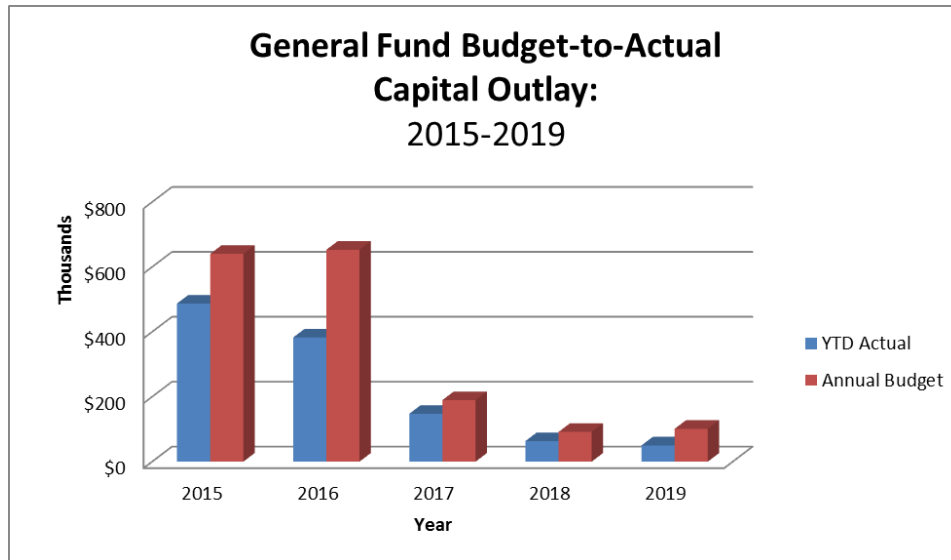
**Brief Description:** Capital Outlay expenditures are for the purchase of smaller ticket office/computer equipment and software which do not meet the capital dollar or useful life thresholds for inclusion in the Capital Improvement Fund budget. These smaller purchases are therefore funded by general operating revenues rather than bond issuances.

**Capital Outlay Drivers:** The following are the drivers that impact capital outlay expenditures:

- Routine replacement of computer and office equipment

**Rating:** ●

**Comments:** Capital outlay expenditures continued to trend below budget through the third quarter. This category is a relatively small amount because the majority of capital is expensed out of the designated capital improvement funds.



	YTD Actuals	Annual Budget
2015	487,304	640,117
2016	382,460	652,849
2017	147,460	189,700
2018	63,252	91,500
2019	50,004	101,250

# Enterprise Funds

**Brief Description:** This section provides summaries for the following Enterprise Funds:

- **Water and Sewer Fund**
- **Parking Fund**
- **Environmental Services Fund**

# Water and Sewer Fund

## Water and Sewer Fund Revenues

### Brief Description:

**Water Description:** The Village purchases water from the City of Chicago and re-sells it to customers throughout the Village using its own infrastructure. The Water Fund accounts for the revenues and expenses of operating the water system, including capital costs.

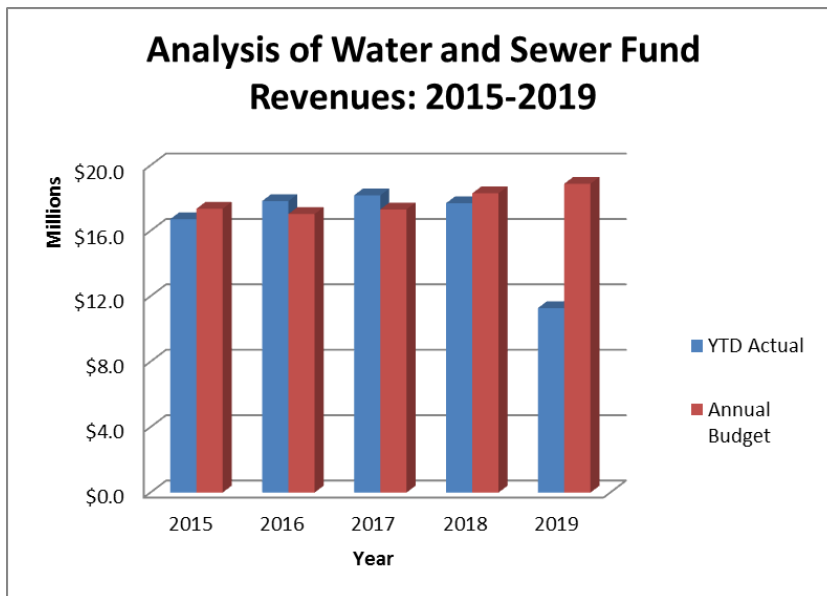
**Sewer Description:** The Village maintains the system that carries sewage to the Metropolitan Water Reclamation District's system. The sewer charge is based on the amount of water consumed per account.

**Water and Sewer Fund Revenue Drivers:** The following are drivers that impact Water Fund revenues:

- Water Revenue Drivers
  - Cost of water purchased from the City of Chicago
  - Amount of gallons used by customers
  
- Sewer Revenues Drivers
  - Sewer charges imposed by local ordinance
  - Amount of gallons used by customers

**Rating:**  

**Comments:** The combined water and sewer revenue is projected to fall short of budget by approximately \$500,000. While it is difficult to speculate on variances in water usage, this shortfall is assumed to be due to the very wet spring and early summer.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
Total	<u>18,880,000</u>	<u>11,279,779</u>

## Water and Sewer Fund Expenditures

### Brief Description:

**Water:** The Water Fund maintains the infrastructure required to deliver water to Village residences and businesses throughout the community. Expenditures within the Water Fund reflect the costs related to the labor and equipment that are required to operate the pumping stations and to repair broken water mains.

**Sewer:** The Sewer Fund maintains the infrastructure required to transport sewage from residences and businesses to treatment plants. Sewer Fund expenditures reflect the labor and equipment necessary to repair broken sewer lines.

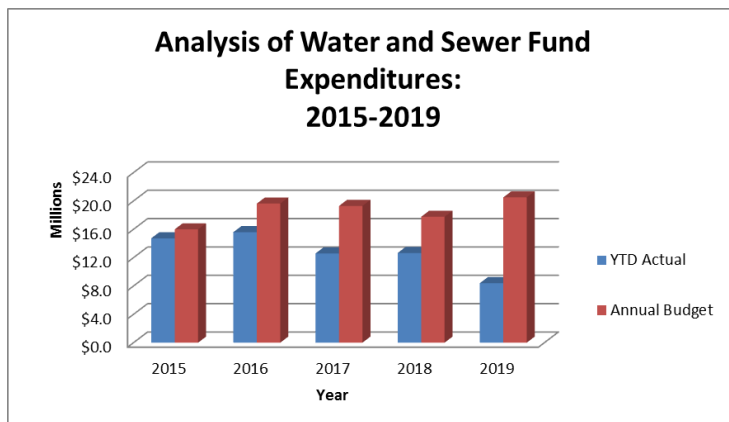
**Water and Sewer Fund Expenditure Drivers:** The following are the drivers that impact Water and Sewer Fund expenditures:

- Water Fund Expenditure Drivers
  - Cost of water
  - Personnel costs
  - Outside contractor costs
  - Bill-to-pump ratio
- Sewer Fund Expenditure Drivers
  - Capital requirements
  - Personnel costs
  - Outside contractor costs

Rating:



**Comments:** Water and Sewer Fund expenditures trended significantly below budget through the third quarter of 2019. This is primarily due to budgeted capital improvement projects that have been deferred as well as normal delays in receiving water bills from the City of Chicago. Capital improvement projects account for 40% of the total budgeted FY19 Water and Sewer Fund expenditures. Overall expenditures are expected to come in below budget by year-end.



	YTD Actual	YTD Budget
2015	14,717,489	15,982,633
2016	15,586,815	19,620,257
2017	12,585,494	19,287,111
2018	12,654,199	17,755,171
2019	8,388,838	20,495,992

# Parking Fund

## Parking Fund Revenues

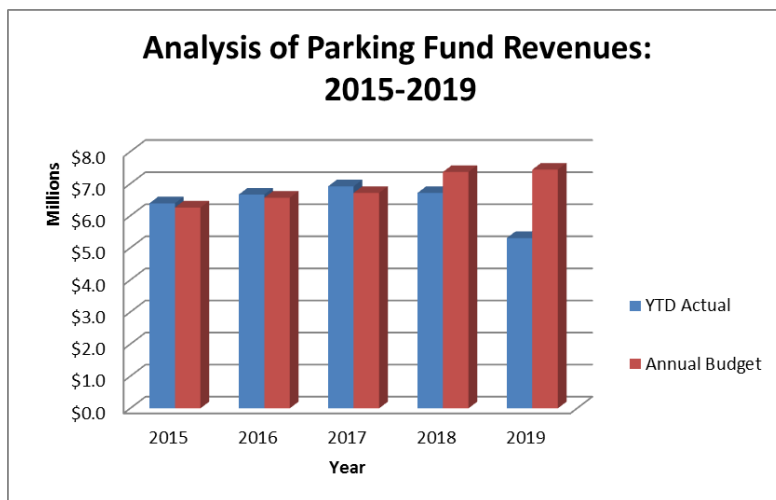
**Brief Description:** The Village owns and operates the majority of public parking throughout the Village. This includes on-street meters, parking garages located in Downtown Oak Park, as well as a large number of off-street lots.

**Parking Fund Revenue Drivers:** The following are drivers that “fuel” Parking Fund revenues:

- Parking rates
- Volume of parkers

**Rating:** ●

**Comments:** Parking Fund revenue is projected to see a very slight unfavorable variance between actual to budget by year-end. This shortfall is estimated at \$75,000-\$100,000, or approximately 1% of total budgeted parking revenue.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
January		1,186,612
February		302,783
March		755,474
April		519,858
May		397,334
June		478,225
July		678,722
August		500,988
September		487,877
October		
November		
December		
<b>Total</b>	<u>7,439,990</u>	<u>5,307,873</u>



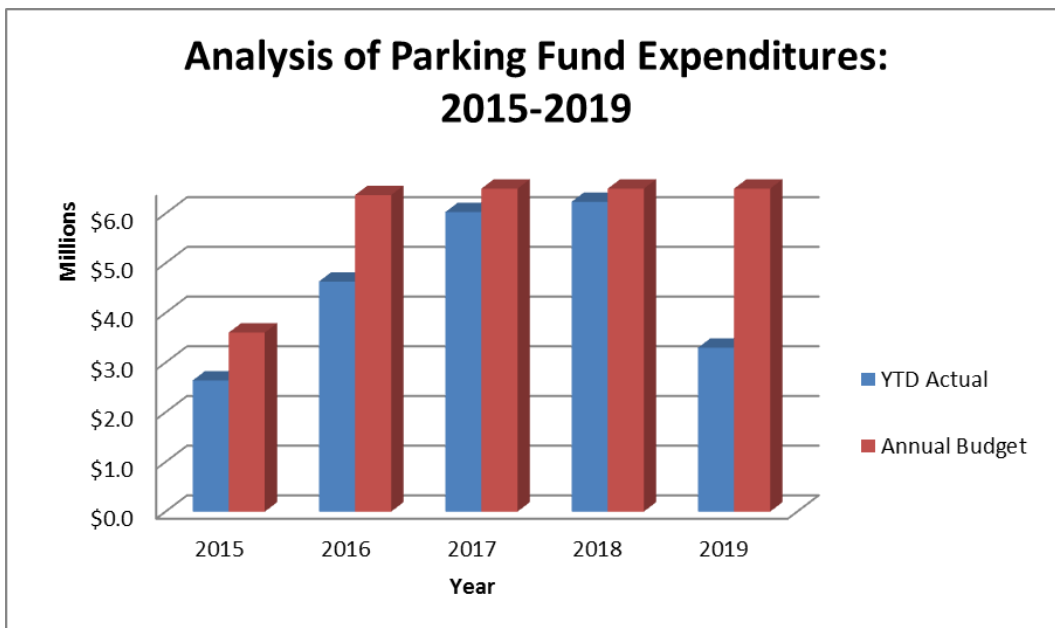
## Parking Fund Expenditures

**Parking Fund Expenditure Drivers:** The following are the drivers that impact Parking Fund expenditures:

- Personnel costs
- Capital costs

**Rating:** ●

**Comments:** Parking Fund expenditures are projected to fall slightly below budget by year-end, primarily due to the delay of capital outlay.



	<b>YTD Actuals</b>	<b>YTD Budget</b>
2015	2,639,472	3,602,863
2016	4,631,300	6,371,564
2017	6,027,018	8,232,878
2018	6,235,277	8,484,190
2019	3,297,901	8,413,071

# Environmental Services Fund

## Environmental Services Fund Revenues

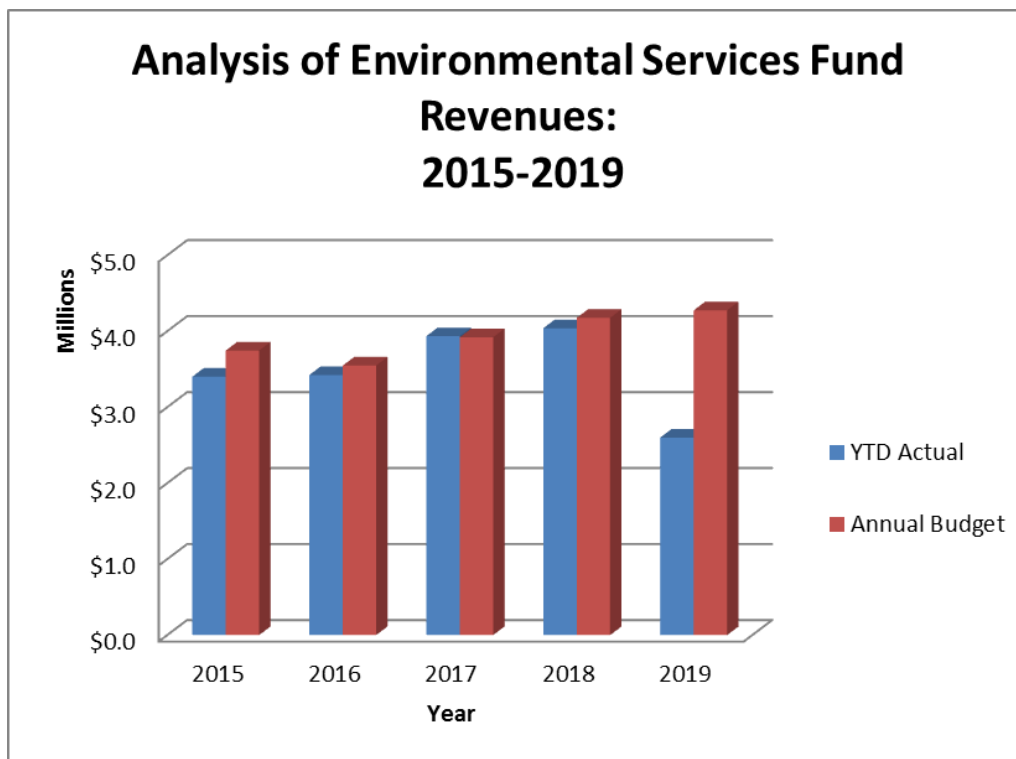
**Brief Description:** The Environmental Services Fund accounts for the Village’s trash removal and recycling programs. As an enterprise fund, the costs are charged to users of the system via charges on utility bills.

**Parking Fund Revenue Drivers:** The following are the drivers that impact Environmental Service Fund revenues:

- Garbage collection rates
- Sale of yard waste stickers

**Rating:** ●

**Comments:** Environmental Services revenues are expected to meet budget by year-end.



<u>Month</u>	<u>Annual Budget</u>	<u>YTD Revenue</u>
Total	<u>4,275,000</u>	<u>2,600,768</u>

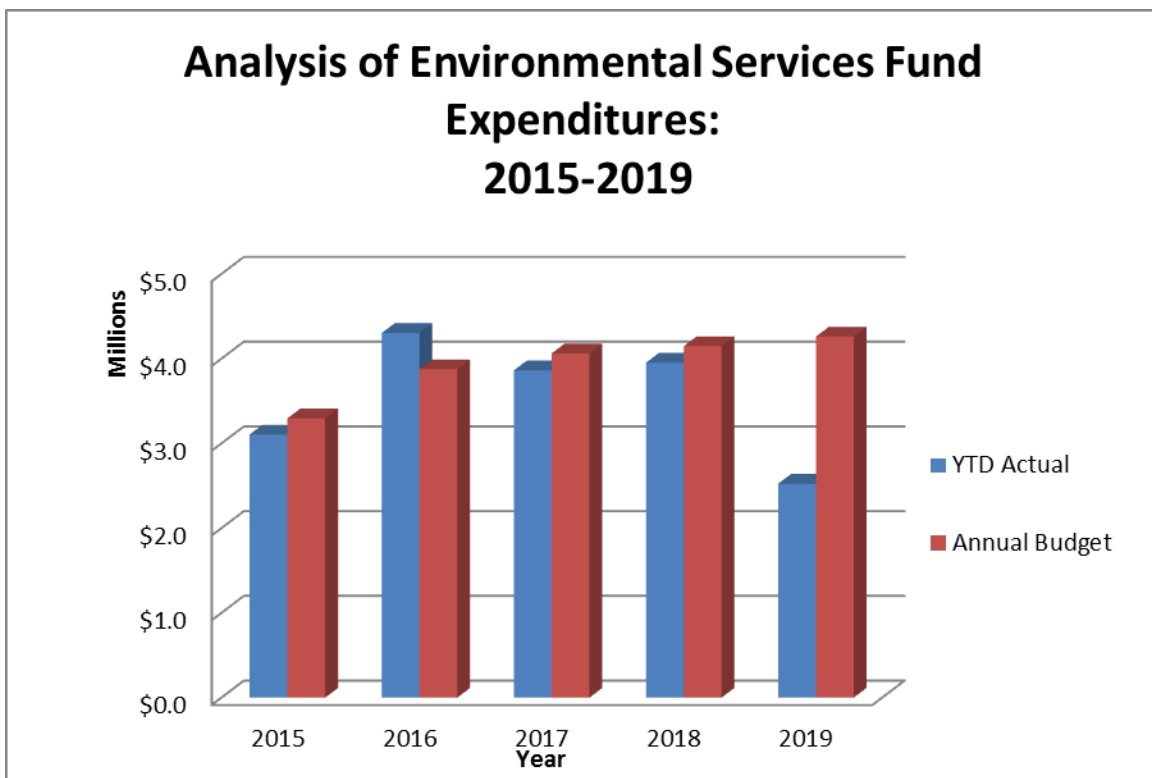
## Environmental Services Fund Expenditures

**Environmental Services Fund Expenditure Drivers:** The following are the drivers that impact Environmental Services Fund expenditures:

- Personnel costs
- Contractual costs of waste disposal

**Rating:** ●

**Comments:** Total Environmental Services expenditures as of June 30 appear well below budget because contractual payments are made in arrears to the Village's waste hauler. These payments will eventually catch up with previously incurred services throughout the remainder of the year and expenditures will meet budget.



	YTD Actuals	YTD Budget
2015	3,106,241	3,296,995
2016	4,304,540	3,875,976
2017	3,863,407	4,062,623
2018	3,953,734	4,148,081
2019	2,525,786	4,261,832

## Main Capital Improvement Fund Revenue Analysis

**Brief Description:** The Main Capital Improvement Fund generates revenue through a dedicated 1% home rule sales tax, a six cent per gallon gasoline tax, an allocated 1% telecommunications tax as well as grants and bond proceeds. This section will analyze the performance of the following key revenue sources:

- 1% home rule sales tax
- Six cent per gallon gasoline tax

# Home Rule Sales Tax Revenue

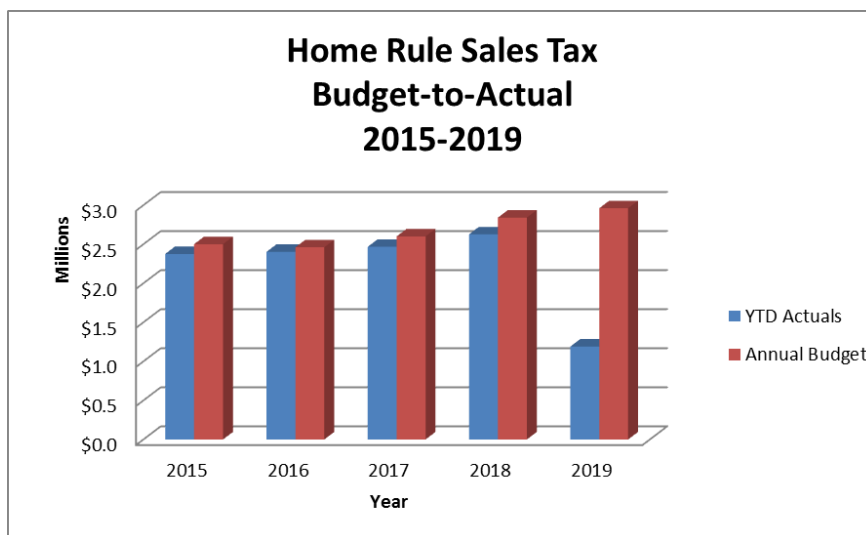
**Brief Description:** The Village imposes a 1% Home Rule Occupation Tax (HROT). While approved locally, this tax is also administered and collected at the state level. This tax is dedicated for Village capital projects and is accounted for separately in the Capital Improvement Project (CIP) Fund.

**Home Rule Sales Tax Revenue Drivers:** The following are drivers that impact Home Rule Sales Tax revenue performance:

- Retail sales
- Retail establishments

**Rating:** ●

**Comments:** Home rule sales tax revenue is remitted to the Village three months in arrears. Therefore, as of June 30, the Village has only received this revenue for the first quarter of the fiscal year. Based on the first half of the year, it does appear that this revenue may come in approximately \$300,000 under budget.



Month	Annual Budget	YTD Revenue
January		167,881
February		188,482
March		200,823
April		185,774
May		218,756
June		227,223
July		
August		
September		
October		
November		
December		
<b>Total</b>	<b>2,960,000</b>	<b>1,188,939</b>

# Gasoline Tax Revenue

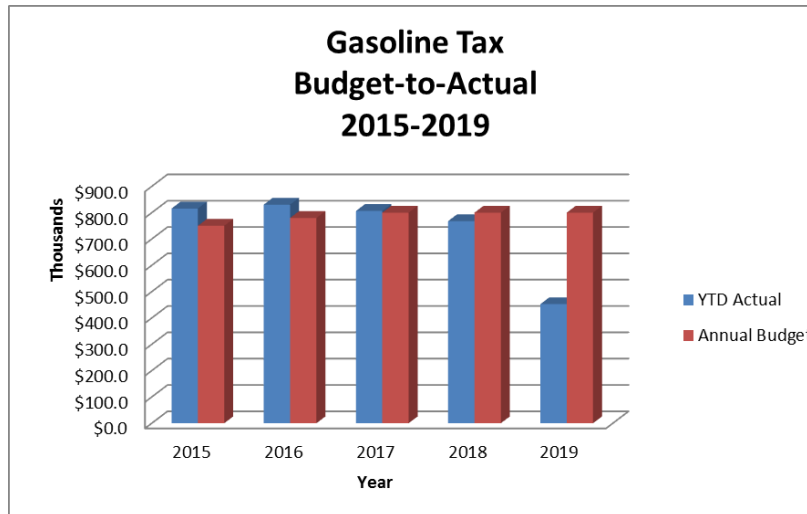
**Brief Description:** The Village imposes a tax upon the retail purchase of motor fuel at the rate of six cents (\$0.06) per gallon. This tax is dedicated for Village capital projects and is accounted for separately in the Capital Improvement Project (CIP) Fund.

**Gasoline Tax Revenue Drivers:** The following are the drivers that impact Gasoline Tax revenue performance:

- Gasoline sales

**Rating:** ●

**Comments:** This revenue is reported one month in arrears. Based on historical trends, this revenue should come close to meeting budget by year-end after collecting from certain accounts currently in arrears.



Month	Annual Budget	YTD Revenue
January		48,695
February		57,423
March		49,384
April		64,081
May		51,609
June		68,560
July		60,337
August		52,343
September		
October		
November		
December		
<b>Total</b>	<b>800,000</b>	<b>452,432</b>

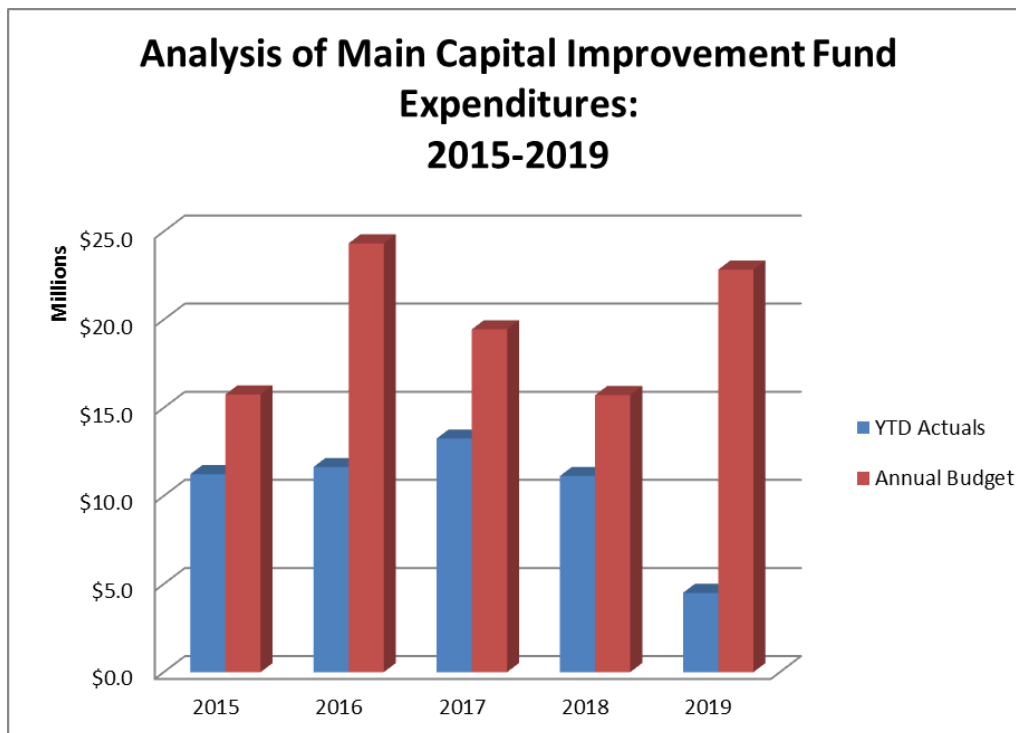
## Main Capital Improvement Fund Expenditures

**Main Capital Improvement Fund Expenditure Drivers:** The following are drivers that impact Capital Improvement Fund expenditures:

- Contract costs
- Large equipment bids

**Rating:** ●

**Comments:** The majority of capital improvement fund expenditures will be incurred throughout the remaining two quarters of 2019 and based on historical trends, it is likely that many capital projects won't be invoiced until after year-end. More information will be provided as invoices are paid out and the 2020-2024 Capital Improvement Plan is developed in the third and fourth quarters.



	<b>YTD Actuals</b>	<b>Annual Budget</b>
2015	11,228,142	15,752,794
2016	11,635,970	24,327,307
2017	13,253,862	19,449,876
2018	11,127,240	15,713,219
2019	4,502,158	22,837,488